Nulia Case Study: Obelisk

Improving Office 365 Value

Nulia Works helped Obelisk to achieve significant gains in collaboration and communication with Office 365, improving ROI on existing software assets.

Obelisk is a competitive professional engineering services business, providing infrastructure solutions for the telecoms and power sectors in Ireland, UK, and Africa.

Situation: A wide variety of teams exists in the Obelisk ecosystem. 70% of teams are dispersed, straining collaboration and communication and causing hardships that were affecting productivity.

Results: By measuring and analysing their usage Obelisk was able to see the benefits immediately:

- Increased collaboration and engagement using OneDrive and SharePoint.

- The IT department used Teams to coordinate meetings with coworkers, reduce travel to remote offices, and decrease reliance on email for communication.

- Unlocked greater value by improved usage of full Office 365 suite.

- Following this success, Obelisk decided to roll out Teams to other remote departments for better communication and collaboration, with Nulia providing end user enablement.

"Nulia was easy to implement and provides our users with the tools to increase their digital awareness. We can now use the full suite of Office 365 tools thus giving us a greater return on investment."

- *Claire Markey,* *Group IT Director, Obelisk*

The Nulia Solution: working with their CSP partner **MJ Flood Technology**, Nulia Works was introduced to help users collaborate and communicate from remote locations.

Users were given personalised skills and outcomes supporting their objectives to become a more collaborative workplace.

Nulia Works enabled users with the integrated solution of Teams, OneDrive, and SharePoint to improve communication, minimise travel, and reduce reliance on email and phone calls.

The solution was installed quickly and rolled out to end users with minimal effort.

CSP Partner: mj flood technology

April vs June 2019

175% increase in active Teams users

300% increase in Teams usage

20% increase in SharePoint usage

13% increase in OneDrive usage

To learn more contact: **info@nulia.cloud**