

Unlocking Office 365 Value

Nulia Works helped SEPAM to achieve significant increases in Office 365 usage, unlocking the value of its existing software assets.

SEPAM SEPAM is a family owned company that has been managing and delivering project solutions to the engineering and contracting industry globally for over forty years.

Situation: Despite having introduced Office 365 two years ago, user engagement was low. Teams was now being deployed to increase video conferencing and reduce the need to travel. Users were struggling with moving to Teams as they were still getting used to Skype and using outside apps in shadow IT.

Results: By digitally enabling end users in Office 365 with Nulia Works SEPAM saw:

- Increase in their Teams usage along with deeper engagement
- Better online collaboration: An increase in sharing between remote offices
- Reduction in shadow IT: Better engagement in Teams chat rather than outside apps
- Improved ROI on Office 365 investment reducing travel cost

SEPAM is staying on Nulia Works to ensure their employees maintain their new skills.

"Nulia Works gave our users confidence to engage fully with Office 365 and we have seen a significant improvement in collaboration and efficiency in getting things done. The user experience has enabled us to seamlessly migrate technical and non-technical users across from non-company managed groups and apps to those within the envelope of Office 365"



- Gus D Kearney, Managing Director, SEPAM

The Nulia Solution: working with their CSP partner **MJ Flood Technology**, Nulia Works was introduced to help employees use Office 365.

Nulia Works analysed each user's usage of Office 365. Using machine learning and AI to create personalised activities, Nulia helped them deeply engage with tools like Teams, SharePoint, and OneDrive.

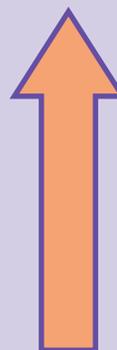
Users were given skills and outcomes supporting their objectives to adopt the new software and become a more collaborative workplace.

CSP Partner: 

Office 365 Usage: June 2019

Nulia users vs non-Nulia users:

- 889% more sent Teams messages
- 519% more Teams calls
- 773% more shared files in SharePoint or OneDrive
- 141% more editing files in SharePoint
- 707% more read Yammer posts



To learn more contact: info@nulia.cloud